

March 10<sup>th</sup>, 2026

## *Token Balance*

### Solution Provider Platform (SPP)

by Proxydev AB

**Dear SPP Partner,**

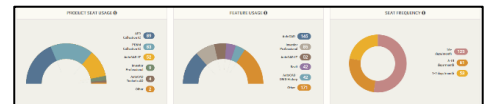
Take a moment to explore one of the many useful features available in your SPP Web Client and API.

*Please let us know if you have any questions or need additional training.*

### **It is all about Teams!**

Teams and Contacts are your gateway to Usage Data. As an Autodesk Solution Provider operating under the Agency Model, you earn a margin when customers accept purchases from your quotes. However, your primary revenue should come from services - such as training, consulting, and your company's own intellectual property built on the Autodesk software portfolio.

Teams provide access to valuable Usage Data, enabling you to understand how customers use the Autodesk assets assigned to them. You can analyze *product*, *feature*, and *usage frequency* over a predefined or customized *usage timeline*.



Without Contacts, Teams, and Usage Data, it is difficult to achieve sustainable long-term success as a Solution Provider in the Agency Model. Data is essential as you build your business on informed, data-driven decisions.

### **FLEX widget (main dashboard)**

The main dashboard includes a Flex widget with buttons that allow SPP users to generate different filtered lists.

The widget highlights the most urgent actions. The *Flex Balance* section identifies teams that are running out of tokens. *Onboarding Warning* displays teams that have purchased tokens but have not yet started consuming them, while *Additional Suppliers* lists teams that have purchased tokens from suppliers other than yourself.

FLEX	
FLEX BALANCE < 20%	23 >
FLEX BALANCE 30-20%	8 >
ONBOARDING WARNING	7 >
ADDITIONAL SUPPLIERS	35 >
ALL TEAMS WITH FLEX	65 >

## Data Visibility and GDPR Compliance

According to Autodesk’s GDPR guidelines, you are not permitted to view specific asset details related to a customer’s or Team’s purchases.

Specifically:

- You **cannot** view details of subscriptions purchased through another reseller CSN, such as discounts, prices, subscription IDs, or similar purchase information.
- You **cannot** view details of tokens purchased through another reseller CSN, including start dates, order details, or the token value associated with specific orders.
- You **can** view all subscriptions and purchase details of assets purchased from your CSN.

However, Autodesk allows full access to the Team’s Usage Data, which means **you can** see how customers use all the Team’s subscriptions, their features, or how they consume flex tokens.

Usage data is anonymized and does not contain personally identifiable or purchase-specific information, such as named users or detailed purchase records.

## The list with Teams using Flex

SPP offers a Teams list in the SPP Web Client:

MANAGER	FLEX BALANCE	BALANCE %	FLEX START	FLEX CONSUMPTION	PURCHASED TOKENS	ADDITIONAL TOKENS	TOTAL TOKENS	PROJECTED END
	25,723	23.4%	2025-06-06	84,277	110,000	0	110,000	2026-05-14
mes	18,824	25.1%	2025-06-04	56,176	75,000	0	75,000	2026-06-10
	21,201	32.6%	2025-05-05	43,799	65,000	0	65,000	2026-05-15
nlis	6,618	11.0%	2025-07-01	53,382	50,000	10,000	60,000	2026-04-17
	56,607	94.3%	2026-01-30	3,393	60,000	0	60,000	2027-01-30

The list can also be downloaded to an Excel file:

flex_latest_end_date	flex_tokens_balance	flex_tokens_consumption	flex_total_tokens	flex_additional_tokens	flex_consumption_rate_30	flex_consumption_rate_180	flex_start_date	flex_purchased_tokens	flex_balance_rate	flex_projected_end_date
2027-01-04	766	1234	2000	0	9,33	6,42	2025-07-04	2000	0,383	2026-05-31
2027-02-19	470	530	1000	1000	2,93	2,14	2026-02-20	0	0,47	2026-08-17
2026-12-14	30	170	200	0	2,33	0,94	2025-12-15	200	0,15	2026-03-23
2026-06-11	0	100	100	100	0	0,39	2025-06-12	0	0	2026-06-11
2026-11-25	72	28	100	100	0	0,16	2025-11-26	0	0,72	2026-11-25
2026-10-05	71	429	500	500	2,73	3,06	2025-10-06	0	0,142	2026-04-05
2027-03-04	92	108	200	0	1,17	0,75	2025-11-06	200	0,46	2026-05-28
2026-03-23	3	97	100	0	0	0	2025-03-24	100	0,03	2026-03-23

### TOTAL TOKENS

(*flex\_total\_tokens*; column J in the “download” file from SPP of a flex-list exported to Excel)

This is the summarized number of tokens currently active/open of all available annual-term token purchases the team has made (i.e., rolling over the past 365 days)

### FLEX CONSUMPTION

(*flex\_tokens\_consumption*; column I in the “download” file from SPP of a flex-list exported to Excel)

This is how many tokens have been used/consumed by the Team over the past year of TOTAL TOKENS

### TOTAL BALANCE

(*flex\_tokens\_balance*; column H in the “download” file from SPP of a flex-list exported to Excel)

The summarized total annual rolling number of tokens purchased from your company CSN over the past 365 days

#### **PURCHASED TOKENS**

(*flex\_purchased\_tokens*; column AF in the “download” file from SPP of a flex-list exported to Excel)  
The summarized total annual rolling number of tokens purchased from your company CSN over the past 365 days

#### **FLEX START**

(*flex\_start\_date*; column AE in the “download” file from SPP of a flex-list exported to Excel)  
This is the start date when you sold tokens, which is currently “the oldest” over the past 365 days

” “

(*flex\_latest\_end\_date*; column AE in the “download” file from SPP of a flex-list exported to Excel)  
This date indicates when the Team’s most recent token purchase from your company’s CSN will reach its anniversary and expire. The date is not currently available in the SPP Flex list, but it can be viewed by selecting a Team and checking the Flex Status widget.

*This date may be added to the Flex list in a future update of the SPP Web Client interface.*

#### **ADDITIONAL TOKENS**

(*flex\_additional\_tokens*; column AA in the “download” file from SPP of a flex-list exported to Excel)  
The summarized total of tokens purchased from other partners or Autodesk over the past 365 days, calculated on a rolling annual basis. Specific purchase details - such as dates, quantities, or token amounts for individual transactions - are not visible.

#### **PROJECTED END DATE**

(*flex\_projected\_end\_date*; column AH in the “download” file from SPP of a flex-list exported to Excel)  
This is the SPP calculated end date of the TOTAL TOKENS based on the Teams’ consumption rate (column AC *flex\_consumption\_rate\_30* & column AD *flex\_consumption\_rate\_180* in your Excel)

#### **EXAMPLE**

Team purchased 1,000 tokens on March 11, 2025, from your CSN

Team purchased 1,000 tokens on March 20, 2025, from your CSN

Team purchased 1,000 tokens on an unknown date (e.g. on March 11, 2025, or later, but still before today’s date) from another partner

Today, on March 10, 2026, it would say

FLEX START DATE March 11, 2025

PURCHASED TOKENS 2,000

ADDITIONAL TOKENS 1,000

TOTAL TOKEN 3,000

On Thursday, March 12, 2026, it would say

FLEX START DATE March 20, 2025

PURCHASED TOKENS 1,000

ADDITIONAL TOKENS 1,000

TOTAL TOKEN 2,000

Whenever the annual term for the “additional purchase” of 1,000 tokens has reached its anniversary date and expired, it will drop off from Total Tokens.

**BALANCE %**

(*flex\_balance\_rate*; column AG in the “download” file from SPP of a flex-list exported to Excel)

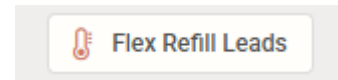
FLEX CONSUMPTION divided by TOTAL TOKENS

The percentage is based on the Team’s total token purchases over the past 365 days - not only on the tokens sold by you.

For this reason, it is important to quote a sufficiently high volume of tokens to sustain usage for approximately 7–9 months and avoid leaving potential revenue untapped.

**Token Balance (left-hand side menu)**

It is one thing to know when tokens are about to expire; it is another entirely to know the right volume to quote for refilling the Team’s tokens.



Token Balance does just that:

LEAD #	STATUS	END DATE <sup>1</sup>	BALANCE % <sup>2</sup>	RATE 30 DAYS	RATE 180 DAYS	ANNUAL QUANTITY	VALUE
 r11766538007506	OPEN	2026-03-09 <sup>-1</sup>	0.3%	11.43	6.66	4,200	\$12,600

**Rates** reflect the Team’s average token consumption over the past 30 or 180 days.

**Annual Quantity** provides a token volume calculated to cover expected usage for the coming year. Avoid leaving revenue on the table by quoting too low a token volume, which would force the Team to refill tokens again in the near term.

**Account Manager** make sure the sales representative is assigned to the account. The Account Manager setting is inherited by the Team.

**Customer** - if you have made a flex quote that the customer has accepted that is part of the active token pool, you will see the account name. If not, and the team has purchased tokens from someone else other than you, the account name says “n/a”.

**Remember:**

Autodesk is proactively reaching out to the Teams when the “BALANCE %” = 20% to encourage the Team to refill the tokens by clicking on a link to Autodesk Accounts (store).

If you do not yet have a process for quoting Flex Token refills, the data in SPP can be extremely valuable, providing immediate ROI